

Job offer

Sales Manager



Your task:

- customer care and sales projects, goal orientated
- sales activities in the assigned area
- development of sales strategy through market analysis and competition
- processing results of analyzes and product strategy, marketing measures and sales techniques
- establishment of extraordinary measures in connection with sales (project coordination)
- identifying and uncovering new market segments and sales fields (Business Development)
- favoring new market segments and marketing fields (by turnover, profit, development costs, time to market, etc.)
- ensuring the achievement of the goal by closing the contract
- documentation of sales activities (company management reporting)
- other activities according to the current needs of the company, based on the instruction of their supervisor, which are in accordance with the Labor Code

Requirements:

- university education of the technical direction
- experience in business-technical negotiations
- communicative and language knowledge of English and/or German
- driving license B
- willingness to travel 50-70%
- compliance with regulations on work safety
- compliance with ISŘ quality and environmental requirements
- compliance with labor rules and other internal regulations

Responsibilities:

- defined in ISŘ
- complying with the corporate strategy in the given area
- complete, correct and timely performance of assigned work tasks

Powers:

- to require the documents and information necessary for the proper performance of the work

Benefity:

- corresponding salary rating of the annual bonus
- 5 weeks of vacation
- flexible working hours
- service car, mobile, notebook
- language courses, qualification enhancement
- modern and pleasant working environment
- establishments of a strong foreign firm

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If you are interested, please contact us at info.czechia@ecoclean-group.net